

Certification to Sell Polycom Phones

To submit an application for Polycom Certification, please go to <http://portal.polycom.com>

You'll need to create an account by filling out the form under "Register for an Account".

1. Fill in all required contact information and select "Next".
2. Under Company Type, select "Polycom Indirect Sales Partner".
3. Under Company Sub Type, select "Reseller".
4. Pick any category that applies to your company under the Company Communities or Programs sections.
5. Select "Next"

Once you submit your registration, you'll receive an email to set your password. Set your password and then log back into the site.

Once logged in, select the "More Info" link under the Channel Certification section. In this section, you can find detailed requirements for the various product certifications. To get to the application select the "Application and Tools" link in the left side navigation bar (Note: be sure to hold down your CTRL key even if you have pop up blockers disabled). A new window will open where you can then select the "Apply" link. Fill out the form and submit.

The Polycom Testing and Training Users Guide contains more detailed information on Polycom Certification.